

**WinNAV -- FlashPoint Windows Navigator
(Release 0.51)**

Fees and Charges

The following schedules are effective through April 30, 1991, and are subject to change thereafter, or through the release date of WinNAV Release 0.70. All sums are payable in U.S. funds. Disk prices include an actual media charge, plus shipping and handling fees.

	<u>U.S.</u>	<u>Canada</u>	<u>International</u>
Registration Fee	49.50	49.50	49.50
Disk (5.25" 1.2m)	9.00	9.00	16.00
Disk (3.50" 1.4m)	10.00	10.00	17.00
Non-US Bank Charge	15.00	15.00	25.00
Purchase Order Processing Fee	5% of Total (\$20.00 min)	No P.O.	No P.O.
Sales Tax - Texas Residents	8.25% of Total	N/A	Accepted N/A

Multiple Copy Discounts and Required Purchase Order Deposits

Multiple copy discounts are applied to registration fees and media charges only.

<u>Quantity</u>	<u>Discount</u>	<u>Deposit on Purchase Orders</u>
1 to 9	-0-%	-0-%
10 to 49	5%	10%
50 to 99	10%	10%
100 to 499	15%	10%
500 to 999	20%	10%
1000 to 1499	30%	10%
1500 to 1999	40%	10%
2000 or more	50%	10%

Site Licenses (Single Site)

Site license fees include a single master disk copy, containing applications and documentation, and free upgrades for the first year. Additional charges may apply to licenses covering multiple sites.

<u>Quantity</u>	<u>License Fees</u>	<u>Total Fee</u>
101 to 200	Add \$3000	\$ 7,000.00
201 to 400	Add \$6000	\$13,000.00
401 to 600	Add \$5000	\$18,000.00
601 to 800	Add \$4000	\$22,000.00
801 to 1000	Add \$3000	\$25,000.00

Add \$3000 for each 200 copy increase beyond 1000 copies